AIRPORT AUTHORITY CITY OF LINCOLN

Meeting February 23, 2020

The regular Board Meeting was held in the Airport Authority Board Room, Airport Terminal Building, Lincoln Airport, Lincoln, Nebraska. Notice was given in the Journal-Star. Board Members present: Nick Cusick, John Hoppe, Jr., Robert Selig and Zachary James. Also present were:

Dan Parson, Parsons David Haring, LAA John Sanks, Delta Kim Remington, Parsons Heather Redwine, sp+ Bob McNally, LAA Mark Williams, Garver Matt Olberding, LJS Chad Lay, LAA Roger Kneblech, Garver Martin Massengale, VOICE Jenny Ekeler, LAA Tom Schauer, KLJ Mona Beck, LAA Christal Sheppard, VOICE Gretchen Dolson, VOICE Eric Johnson, KLJ Travis Mueller, LAA Yun Sahsena, VOICE Dan Green, LAA Nick Jasa, VOICE Bill Austin, Legal Council

Chairman Cusick called the meeting to order and stated a copy of the Open Meetings Act is available for public reference at the back of the Board Room.

Chairman Cusick asked for a motion to approve the Minutes of the January 2020 meeting. It was moved by James and seconded by Selig to approve the Minutes of the January 2020 meeting. On roll call vote, Aye: Cusick, Selig, James; Nays: None; Abstain: Hoppe

Chairman Cusick asked for public comments: Roger Kneblech.

Chairman Cusick asked for airline reports: John Sanks from Delta gave a report on current and forthcoming operations.

Chairman Cusick asked for a report from the Air Service Committee. Mr. Haring stated that the numbers for the first month of 2020 continued the positive trend from 2019. Delta's enplanements were up 212 passengers (5%) in January while United's passengers were up by 958 passengers (13.5%) over the same time frame. Total air carrier enplanements were up 1,170 passengers for the month, starting the year off with a 10% gain. As was the story throughout 2019, both carriers experienced capacity gains in January, with Delta realizing just over a 1% gain while United experienced a 4.5% capacity gain. The fare parity for January continued to be very good as 76% of the United fares and 84% of the Delta fares were within \$100 of Omaha (on the same carrier). 81% of the lowest fares out of Lincoln were within \$100 of the Southwest fares out of Omaha, thought that declines to 45% if you take the 1 bag free into account. Overall load factors were in the mid 70s, which is not unexpected this time of year. Denver received the highest load factor at 83% while Chicago had the lowest load factor at 70%.

Mr. Haring briefed the Board on Agenda Items #5, #6, and #7 simultaneously.

Motion made by Selig and seconded by Hoppe to Approve Agenda Item #5 - Landing Fee Extension Agreement No. 4 with Trans States Airlines, Inc. On roll call vote, Aye: Cusick, Hoppe, Selig, James; Nays: None

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Motion made by James and seconded by Hoppe to Approve Agenda Item #6 - Landing Fee Extension Agreement No. 4 with ExpressJet Airlines, LLC. On roll call vote, Aye: Cusick, Hoppe Selig, James; Nays: None

Motion made by Hoppe and seconded by James to Approve Agenda Item #7 - Landing Fee Extension Agreement No. 4 with \$kyWest Airlines, Inc. On roll call vote, Aye: Cusick, Hoppe, Selig, James; Nays: None

Mr. Lay briefed the Board on Agenda Item #8. Motion made by Hoppe and seconded by James to Approve Change Order No. 2 to Constructor's Contract for the NW 38th Street project. Discussion followed. Bid Awarded to Blasters, Inc. On roll call vote, Aye: Cusick, Hoppe, Selig, James; Nays: None

Mr. Haring stated to the Board that Agenda Item #9 is still under review and asked that it be removed from the Agenda until the March meeting. Motion made by Selig and seconded by James to Postpone Approving Lease Addadum No. 1 with Central States Reprocessing, LLC. On roll call vote, Aye: Cusick, Hoppe, Selig, Lames; Nays: None

Dan Parsons and all the members of the LNK VOICE Committee in attendance spoke a few words regarding their involvement with the project.

The Board accepted the Treasurer's report as presented by Ms. Ekeler.

Mr. Lay provided updates regarding Strategic Plan and Master Plan progress.

Mr. McNally updated the Board with an update on the Offutt Relocation Project

There being no further usiness to come before the Board, it was moved by James and seconded by Hoppe that the meeting be adjourned. On roll call vote, Aye: Cusick, Hoppe, Selig, James; Nays: None. Meeting was adjourned at 12:08 p.m.

Respectfully submitted,